

Tabla de Contenidos

Keynote: Reason-based Rationalization, Christian List 1

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<http://personal.lse.ac.uk/LIST/>

Dependencia del contexto por parte del agente.

Deviations from classical rationality: Bounded (framing effects) vs sophisticated rationality (politeness)

Distinguish between the context and the array of options from this context.

Properties: (x, K) option-context pairs Property System: all the options an agent has available

REASON-BASED MODEL explain an agent choice function pair of

- motivation salience function
- fundamental preference relation

Contexts with the same context properties induce the same motivationally salient properties This model explains

Ability to predict future choices

CAPTURE THE COGNITIVE PROCESSES BEHIND THOSE DECISIONS

El estado de animo del agente puede caracterizarse como una opcion mas del contexto

Este modelo se propone con un esqueleto formal (formal shell) que puede ser rellenado con elementos procedentes de la sociologia y la psicologia

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